

## Digital Trends for Contracts

Tuesday 27 July,  
at 3pm BST

As the speed of business and the need for functional remote work increased in 2020, it became even more important to solve modern agreement problems in a way that set the stage for sustained, scalable digital transformation.

All industries had to quickly adapt to get contracts signed digitally in a virtual world. This was particularly true for Legal, Real Estate and Finance, who were relieved when HM Land Registry made changes last year that allows the use of electronic witnessed signatures (WES) on land registration deeds and HM Revenue & Customs who recently introduced electronic signatures for stock transfer forms.

This webinar will explore:

- Legal trends for contracting workflows
- How legal professionals modernised during the transition to remote work
- Which technologies are legal teams adopting to increase internal influence
- Latest guidelines for witnessed electronic signatures for Land Registration deeds – directly from HM Land Registry.

### Speakers

#### **Doug Luftman**

##### **VP & DEPUTY GENERAL COUNSEL, DOCUSIGN**

Doug Luftman is a seasoned Silicon Valley senior legal executive, who currently is Vice President, Deputy General Counsel and Chief Privacy Officer for DocuSign, Inc. Prior to DocuSign, Mr Luftman's 20-year career has included working at companies of all sizes and in varied industries including General Counsel of four Silicon Valley startups; Vice President of Innovation Services for NetApp, Inc., a Fortune 500 Silicon Valley storage networking and data management company; Vice President & Chief Patent Counsel for CBS, a global media company; Chief Intellectual Property Counsel, Palm, Inc., a smartphone innovator; and Senior Intellectual Property Group Counsel for Intel's Communications Group. Prior to working in-house, Mr Luftman was an attorney at Fenwick & West LLP, a Silicon Valley law firm, and also externed for former Chief Judge Randall Rader of the U.S. Court of Appeals for the Federal Circuit.



#### **Michael Abraham**

##### **PRODUCT MANAGER – DIGITAL SERVICES, DIGITAL, DATA AND TECHNOLOGY DIRECTORATE, HM LAND REGISTRY**

Michael Abraham joined HM Land Registry in 2019 and is the Product Manager for Digital ID and Digital Signatures. He is a key member of the team responsible for recent developments to HM Land Registry's digital signature policy and the introduction of the Digital ID Standard.



#### **Emily d'Albuquerque**

##### **DEPUTY DIRECTOR, CENTRAL LEGAL SERVICES, HM LAND REGISTRY**

Emily d'Albuquerque joined HM Land Registry in 2015, having started her career in the private sector as a solicitor specialising in agricultural law. Emily initially worked as a Land Registrar, making the final legal decisions on the most complex and contentious applications HM Land Registry receives. Earlier this year, Emily moved into her current role and now leads a team providing the legal advice to support HM Land Registry's digital transformation.



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